

**Bernd-Otto Wolf, Senior Sales Manager, MEDAV GmbH**

Mr. Wolf started working at MEDAV as application engineer and implemented software for specific projects. After this engineering time he joined the sales department and he was responsible for selling speech analysis products for Germany, Switzerland and Austria.

Mr. Wolf was also responsible for managing different projects in the field of speech related projects.

Since five years he is the responsible international sales manager for the MEDAV product "Intelligence Fusion System". Government customers will use IFS-8000 to fuse different data from different sensors into ONE system to generate High Level Intelligence reports.

MEDAV as a company for offering complete systems for COMINT technology is involved since 2012 in a big border surveillance project in Latin America.

Last year Mr. Wolf was part of a team to work out a solution for a big border surveillance project in Latin America.